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2014 BOARD OF DIRECTORS

COMMUNITY FOUNDATION FOR LOUDOUN AND NORTHERN FAUQUIER COUNTIES

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Community Foundation for Loudoun and Northern Fauquier Counties

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WELCOME TO THE COMMUNITY FOUNDATION FOR LOUDOUN AND NORTHERN FAUQUIER COUNTIES

You've known us in the past as the Piedmont Community Foundation. Since 1999, we've dedicated our mission to building charitable bridges between people who care with causes that matter in Loudoun and Fauguier Counties.

We're still doing just that . . . only more so . . . as we tie our footprint to our new name while affirming our work as champions of community philanthropy.

To be sure, you don't have to be wealthy to be a philanthropist. You just have to give. When you work with the Community Foundation for Loudoun and Northern Fauquier Counties, you help your community look to the long view—building something everlasting, enduring, for good, forever. You affect and touch the causes that matter most to you, today and tomorrow.

As philanthropic stewards, we are dedicated to your vision, from the well-being of our youth and elderly, to our local artisans and theatre, to food pantries, to the beauty of our land and clean air, to the advancement of education, to our remarkable history, to the health of our animals, to the security of our community healthcare, to our overall quality of life.

We're humbled and grateful for the hundreds who joined in as community philanthropists to build this Community Foundation in 2013, listed on pages 14 through 19. We are honored to be stewards of the personalized funds portrayed on pages 6 and 7. And, we are pleased by our growth last year as summarized on pages 20 and 21. Thank you.

If you haven't already learned about our practices that make it easy and simple for you to be part of building permanent endowment while creating your own personalized grantmaking platform, please contact us today to learn more. We are as ready as ever to serve you and your charitable vision.



Brad Davis, *President*



Kirsten Langhorne, Vice President



Amy Owen, Executive Director

DONOR ENGAGEMENT

YOU CHOOSE FROM A VARIETY OF FUND DESIGNS TO MATCH YOUR GRANTMAKING VISION.

By creating a fund in your community foundation, you can take advantage of all we have to offer:

TO BEGIN.

the Community Foundation for Loudoun and Northern Fauquier Counties makes it economical and easy for you to invest in the causes that matter most to you.

YOU BENEFIT

from prudent fund management and the generous tax advantages associated with giving through a Community Foundation.

AND FINALLY.

you'll enjoy working with a committed staff with knowledge of the community and the charities in our area.

We handle administrative functions, evaluate charities, and stay in tune with the changing community to support you and help you achieve your charitable vision.

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Here are the basic steps for creating a fund.

1. Define your charitable and financial objectives.

Consider how you want your gift to be used, whether you want future family members involved, and how much involvement you personally want in making grant recommendations.

2. Choose a name for your fund.

Many donors choose a family name, but you can use any name that is meaningful to you.

3. Determine which asset you will use in creating your fund.

Gifts of cash, securities (publicly traded or closely held) or real estate can be accepted by the Community Foundation to set up a fund. Assets with a low-cost basis are often wise choices, since they offer maximum tax advantages: You pay no capital gains tax and receive a favorable income-tax deduction. You may also wish to review assets inside your retirement plan for possible charitable use. If you wish, we work closely with your accountant and attorney to ensure your charitable wishes are clearly understood and applied.

4. Consider the type of fund that matches your charitable interests.

Our staff will help you identify what type of fund fits your vision! But, it helps to understand how broad and flexible we can be as a giving vehicle with our array of donor crafted funds.

ACORN FUND

We consider a fund fully "endowed" once it reaches \$10,000 (\$25,000 for a scholarship fund). However, many of our philanthropists start a new fund by creating an *Acorn Fund*, building to the endowed level over a five-year period. An initial gift of \$2,000 or more is necessary to "seed" any of our funds.

DONOR ADVISED FUND

A donor advised fund allows you to enjoy ongoing, day-to-day involvement in the distribution of your gifts from your fund. You bring specific grant recommendations to the Community Foundation for consideration. Donor advised funds closely mirror private family foundations, with significant advantages. Learn more on pages 4 and 5.

GENERAL FUND

A gift to establish a General fund helps meet the changing needs of your community, now and in the future. General funds broadly support the wellbeing and vitality of the region and its residents and are distributed to qualified charities seeking support through the Community Foundation's responsive grantmaking programs.

When you establish a General fund, you leave decisions about the use of your gift to the Community Foundation, trusting the Community Foundation's knowledge and reach within the community to determine what needs are most pressing.

FIELD OF INTEREST FUND

This type of fund allows you to target an issue of need rather than a specific charity. The Community Foundation will make grants to those organizations most effectively serving the people and causes you want to help—the elderly, or hunger, or arts and cultural organizations, or education, or environment, for example. You define the "area of interest" and the Community Foundation takes it from there.

DESIGNATED FUND

You may name a specific charity to benefit from your gift, or, numerous specific charities to receive an annual grant. Should a designated organization cease to exist, the Community Foundation has the responsibility and authority to reallocate grants to another agency that most closely reflects your original vision.

AGENCY FUND

Charities often wish to create long-term endowments that will benefit their mission and purpose. The Community Foundation provides an excellent vehicle to ensure endowment gifts are carefully and diversely invested and managed.

SCHOLARSHIP FUND

You may choose to dedicate a fund's purpose entirely to helping students study and advance their education. The Community Foundation works with community volunteers to interview students and make award recommendations, or, can work with you to form your own selection committee.

5. Make your gift to the Community Foundation.

While your gifts to establish a fund will be commingled with other Community Foundation assets for maximal investment benefits, income and appreciation are specifically tracked and tied to your fund, benefitting your fund for its growth and charitable grantmaking.

6. Make a gift through your Will.

Appropriate language to make sure your Will meets legal and tax criteria is available. Just ask!

From here on, your charitable vision is nearly worry-free. The Community Foundation takes care of government filings, grant paperwork, auditing and accounting. Most importantly, you will have joined with others who have created a personal legacy that is true philanthropy.

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To get started, contact Executive Director Amy Owen at (540) 687-5223 or via email at aowen@cflnfc.org.

CORPORATE GIVING FUNDS. Corporations are often overwhelmed with requests for charitable gifts. Many corporations across America look to their local Community Foundation for a simplified, focused giving program, administered by Community Foundation staff. A corporation can establish a corporate advised fund applying personalized guidelines for grant making. Or it may elect to give the Community Foundation full discretion over disbursements.

TRANSFERRING A PRIVATE FOUNDATION OR TRUST FUND. A private foundation can be a great vehicle for charitable giving, but sometimes the process of managing the foundation's legal affairs can diminish the joy of giving or become a burden to maintain. Existing private foundations or charitable trust funds can be easily rolled over to a named endowment fund within the Community Foundation, greatly reducing administrative overhead, while maintaining key elements of donor involvement and long-term, legacy vision. The disadvantages of private foundations or trusts—excise fees, administrative fees, lesser tax benefits, and due diligence administration—cause many to seek a more flexible alternative in the Community Foundation. Learn more on pages 4 and 5.

COMMUNITY FOUNDATION FOR LOUDOUN AND NORTHERN FAUQUIER COUNTIES A PRIVATE FOUNDATION



Deciding how to best implement your legacy philanthropy is an important decision. You should weigh issues of responsibility, control, flexibility, and cost.

ELEMENTS	DONOR ADVISED FUND at CFLNFC	PRIVATE FOUNDATION		
START UP CONSIDERATIONS				
COST	None	Incorporation fees, legal fees, accounting fees		
TIMEFRAME	Paperwork approved within days	Generally months to one year for final IRS Approval		
FINANCIAL LIMITATIONS	Considered endowed at \$10,000	Most experts recommend at least \$2 to \$5 million		
TAX DEDUCTIBILITY				
CASH GIFTS	Up to 50% of Adjusted Gross Income	Up to 30% of Adjusted Gross Income		
PUBLICLY TRADED SECURITIES	Fair Market Value Up to 30% of Adjusted Gross Income	Fair Market Value Up to 20% of Adjusted Gross Income		
REAL ESTATE AND CLOSELY HELD STOCK	Fair Market Value of up to 30% of Adjusted Gross Income	Fair Market Value of up to 20% of Adjusted Gross Income		
DISTRIBUTION AND PAYOUT REQUIREMENTS				
CORPUS ASSETS	No payout requirements. However, donor can distribute far more than 5% if wished!	Required annual payout of at least 5% of assets		
INCOME AND REPORTING CONSIDERATIONS				
TAX STATUS	CFLNFC is a 501(c)(3) Public Charity	A 501(c)(3) Private Charity		
EXCISE TAX ON INVESTMENT INCOME	None	Up to 2% various taxes on net investment income		
TAX FILINGS AND FINANCIAL AUDIT	All inclusive under CFLNFC filings	Must prepare and file Form 990 PF, Audit, State Filings		

ELEMENTS	DONOR ADVISED FUND at CFLNFC	PRIVATE FOUNDATION		
PUBLICITY				
DONOR	Donor can receive optimal publicity OR choose total anonymity	Donors are publicly cited on Private Foundation Tax Return published on Guidestar.org		
ADMINISTRATION				
GRANTS DUE DILIGENCE	Grants due diligence, laws and regulations closely monitored and adhered to. Staff help to identify, investigate, assess grantees.	Must stay abreast of current laws; perform adequate due diligence of grantees and distribution rate		
INVESTMENT MANAGEMENT	Benefits from our oversight and management, following a written investment policy	Responsibility of trustees		
DONOR INVOLVEMENT				
DOCUMENTATION	Fund Agreement provides flexible approaches, including donor involvement in annual grant recommendations	Donor and/or Private Foundation Board maintain bylaws and policies.		
SCOPE	Advisory as protected and restricted by the Fund Agreement	Full legal control and accountability		
TIMESPAN	Flexible as donor directed	Most Private Family Foundations must seek professional oversight after three generations as family shifts, moves, loses interest		
SUMMARY	Flexibility, greater tax deductions, efficient net proceeds to grantees, low administration costs, increased privacy from grantseekers, credible investment practices, knowledgeable staff, legal policies in place.	Autonomous Control		

100WOMENSTRONG 2008

A community collaborative among some of the region's influential women

leaders, "changemakers," and philanthropists, donors of the fund pool their gifts to both build endowment and make immediate grants into the community with a primary focus on Shelter, Health, Education, and Hunger.

ALL AGES READ TOGETHER 2013

Working with disadvantaged children who have little or no



literacy experience, this fund supports All Ages Read Together's mission to offer programs to spark a love of reading and improved academic outcomes.

BLUE RIDGE HOSPICE ENDOWMENT 2005

This agency endowment provides annual support for its meaningful endof-life programs and BLUE / RIDGE

operations in the community.



DARK SKY INITIATIVE FUND 2010

This designated fund supports the future efforts of the Town of Middleburg in its plan to retrofit town lighting to meet "dark sky" lighting standards.

DON AND AMY OWEN CHARITABLE FUND 2013

As a donor advised fund. grants are recommended by the founders to benefit local and national charities that appeal to their personal philanthropy.



THE GOLLOBIN FAMILY FUND 2007

This designated fund supports the Waterford Foundation and its work in preservation and musical celebration in the preeminent historical village of Waterford.

JIM AND BETTY HERBERT **FAMILY FUND 2007**

This donor advised fund includes multiple family members who make grantmaking recommendations from the fund to benefit local qualifying charities.



THE HILL SCHOOL **ENDOWMENT FUND 2006**

As an agency fund, annual distributions support the success and advancement of The Hill School.



PETER M. HOWARD MEMORIAL FUND 2005

Created by the family of the late Peter Howard, this field of interest fund celebrates his appreciation of historic preservation and open space in Loudoun and Fauguier Counties.

JOHN PAGE TURNER **COMMUNITY HOUSE FUND 2006**

This designated fund helps to offset the maintenance costs of the John Page Turner Community House, occupied by the Plains Community League.



LEADERSHIP LOUDOUN ENDOWMENT **FUND 2009**

This Fund benefits Leadership Loudoun to develop current and emerging leaders to serve the good of Loudoun County.

LOUDOUN COUNTY JUVENILE DETENTION **CENTER FUND 2001**

Created for the Loudoun County Detention Center, distributions support their programs to provide positive role models for youth incarcerated in the Loudoun County Juvenile Detention Center.

LOUDOUN VOLUNTEER CAREGIVERS **ENDOWMENT 2006**

Created by Hospital Corporation of America, this designated fund benefits this group's work to aid, support, transport, and care for homebound and disabled citizens.



LOUDOUN INTERFAITH RELIEF

ENDOWMENT FUND 2006



Founded by the Hospital Corporation of America, this designated fund supports the Loudoun

Interfaith Relief and its work to feed the hungry by providing emergency food assistance to those in need to any person or family living in Loudoun County.

MIDDLEBURG FILM **FESTIVAL FUND 2013**

As a designated fund, distributions support the promotion and operation of



the Middleburg Film Festival held annually in October. Future distributions will also support filmmaking labs, production workshops, and educational film screenings to enrich and support future filmmakers.

MORVEN PARK CHARITABLE FUND 2012

This agency fund helps fulfill its mission to preserve and advance the ideals of Westmoreland



Davis (governor of Virginia 1918-1922) and his wife, through programs that reflect civic-minded leadership, sustainable agriculture, and the conscientious use of open space.

NEAL AND DONNA GUMBIN CHARITABLE FUND 2012

This donor advised fund was founded by Cannonball Invitational Amateur winner, Neal Gumbin. The fund will support a range of charitable needs as guided by the Gumbins.

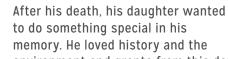
ENDOWMENT FOR THE COMMUNITY 2006

The Community Foundation Board of Directors established this fund as a means to provide grantmaking into our community to meet the most pressing and changing needs in Fauquier and Loudoun Counties.

SANDERS-OSCANYAN MEMORIAL FUND 2011

This designated fund supports Loudoun ENDependence dedicated to providing peer counseling, mentoring, and other self-help services for those with disabilities.

CHARLES TIFFANY RICHARDSON FAMILY FUND 2006



environment and grants from this donor advised fund reflect his values.

S. MURRAY RUST AND MARY H.C. RUST STUDENT PHILANTHROPY PROJECT 2006





This fund empowers students as community grantmakers, providing grant support to youth-driven philanthropic projects in our area through Forward Turn.

SHARYN'S ANGELS CANCER FUND 2008

In memorial to Sharyn Crockett Bass, this fund supports individuals suffering from cancer and requiring financial assistance.



SMASHING WALNUTS FOUNDATION 2013

This fund is dedicated to "cracking the cure for childhood cancer" by making



distributions to charitable programs and institutions dedicated to pediatric brain cancer research, treatment, and awareness.

FREDERICK L. SPENCER, JR. **MEMORIAL FUND 2007**

This field of interest fund, created in memorial, supports area programs in arts, music, and drama.

TEEN SATURDAY HILL SCHOOL FUND 2013

The Hill School's Teen Saturday Program provides opportunities for students ages 6 - 11, meeting fifteen Saturdays during a school year to attend programs and field trips otherwise not available to program participants.

SANDRA WARD MEMORIAL FUND 2008

This designated fund assists families unable to afford program materials through grants to the Family Connections Program of the County of Loudoun.

WILLOWCROFT SCIENCE **ENDOWMENT 2007**



This designated fund provides support to the Loudoun Education Foundation for its efforts to promote science and higher education innovation.

WINDY HILL ENDOWMENT FUND 2006

Supporting all programs of the Windy Hill Foundation as it fulfills it mission to provide safe, decent, and affordable housing and

family services to low and lower income families and elderly in Loudoun, Fauquier, and Clarke Counties.

YELLOW RIBBON FUND 2012 Created by 2012



Cannonball Invitational Amateur winner, Mark Gerencser, this designated fund offers permanent endowment funding to this Maryland based group that provides practical support to injured service members and their families while they're at Walter Reed National Military Medical Center, Fort Belvoir Community Hospital, and after they return to their hometowns.



GRANTS

Our grants are guided by the vision of our donors who create personalized funds to meet their own philanthropic goals.

CULTURE

A Place to Be Music Therapy, Middleburg, VA – \$25,000 (100 WomenStrong) Underwriting support for the Same Sky Project, offering two original theatre productions performed around the community by students with a range of physical or mental handicaps

Middleburg Film Festival, Middleburg, VA - \$410,111

(Middleburg Film Festival Fund) To help incubate, establish, and hold a fall film festival in the village of Middleburg and to create an endowment fund to provide education and workshops for future filmmakers

EDUCATION

All Ages Read Together, Leesburg, VA — \$12,600 (100 WomenStrong) To support an "AART-in-a-Cart" mobile reading program uniting at-risk children with adult story readers

Foxcroft School, Middleburg, VA — \$1,000 (Forward Turn Student Philanthropy Project) Funding to the Foxcroft Engineering team who gained hands-on experience designing and building a wheel-chair accessible picnic table at Boulder Crest Retreat

Highland School, Warrenton, VA – \$1,500 (Forward Turn Student Philanthropy Project) Support for this school's STEM student robotics team

Loudoun Cares, Leesburg, VA – \$500 (Forward Turn Student Philanthropy Project) Support to the Claude Moore Community Builders Program that builds bridges between school academics and nonprofit professional internships

J. Michael Lundsford Middle School, Chantilly, VA-\$500 (Forward Turn Student Philanthropy Project) Support to broaden the scope of "Learning Instantly" a student-developed online tutorial program for peer math students

The Hill School Teen Saturday Program Fund, Middleburg, VA — \$5,000 (Battleground Blast)
Battleground winners John Mascatello, Terry Reilly, and Scott Andrews, golfing with Pro Mike Farewell of Front Royal's Bowling Green, named this charity as endowment benefactors from our 2013 golf tournament

The Hill School, Middleburg, VA — \$5,575 (The Hill School Endowment Fund and Battleground Blast) General support to aid this institution's mission to build student self-confidence, character, and scholarship

Wakefield School, The Plains, VA – \$6,500 (Neal and Donna Gumbin Fund) General support for this preschool-to-12 college preparatory school

HUMAN SERVICE

Freedom High School, South Riding, VA - \$500 (Forward Turn Student Philanthropy Project) To help fund student-based education awareness for childhood cancer

Healthworks/Loudoun Community Health Center, Leesburg, VA — \$25,000 (100 WomenStrong) Funding to promote and educate new mothers on the merits of breastfeeding and reading to young children

Jim and Betty Herbert Family Fund, Middleburg, VA — \$5,000 (Battleground Blast) Joan Eliot, Jim Herbert Jr., and Lee Yong, supported by golf Professional Jonathan Schoenfeld of Stonewall Golf Club, named this fund as endowment benefactor in honor of their 2013 golf tournament win

LINK, Inc., Sterling, VA — \$2,280 (100 WomenStrong)
For purchase and distribution of frozen meat for needy families

Living Faith Church, **Manassas**, **VA** – \$100 (*Battleground Blast*) Presented in honor of Mark Guttenberg to benefit the Church's Union Youth Center

Loudoun Cares, Leesburg, VA - \$1,000 (Community

Fund) Granted in honor of Brian Chavis, named 2013 Community Executive Leader by the Loudoun Chamber of Commerce

Loudoun Citizens for Social Justice (LAWS), Leesburg, VA — \$10,500 (100 WomenStrong) To purchase and install an emergency generator in a 12-bed shelter facility

Loudoun Free Clinic (Catoctin Foundation), Leesburg, VA — \$25,000 (100 WomenStrong) Funding to convert all analog patient records into electronic medical records

Loudoun Detention Center, Leesburg, VA - \$1,000

(Loudoun County Juvenile Detention Center Fund)
General support to offset costs associated with this
institution's programs to create positive role models for
incarcerated youth

Loudoun Education Foundation, Ashburn, VA – \$20,000 (100 WomenStrong) Staffing support to launch a county-wide coordinated Backpack Coalition throughout Loudoun County to ensure high-risk students have food at home

Loudoun ENDependence, Ashburn, VA - \$250

(Sanders-Oscanyan Memorial Fund) General support to this clearinghouse center for citizens with disabilities and independent living

Loudoun Volunteer Caregivers, Leesburg, VA – \$1,500 (Loudoun Volunteer Caregivers Endowment)
General support to serve home-bound citizens with volunteer transportation, errands support, household chores, and more to maintain independent living

Loudoun Youth, Leesburg, VA - \$1,000 (Community

Fund) Granted in honor of Loudoun Insurance Group, named by the Loudoun Chamber of Commerce as the 2013 Small Organization Leader

Middleburg Community Center, Middleburg, VA – \$1,000 (Community Fund) Granted in honor of Middleburg Bank's Jamie Pearson, named by the Loudoun Chamber of Commerce as the 2013 Young Executive Leader

Northern Virginia Family Services, Oakton, VA – \$37,972 (100 WomenStrong) Program support for two initiatives: a Loudoun based early start mental health project and a medication access program for low-income citizens

Paxton Campus, the ARC of Loudoun, Leesburg, VA – \$3,000 (100 WomenStrong) Support to establish a Next Chapter Book Club for citizens with disabilities

Community Foundation for Loudoun and Northern Fauquier Counties (formerly Piedmont Community Foundation), Leesburg/Middleburg, VA — \$3,500 (100 WomenStrong) General support to aid with capacity training for area nonprofits and increased community philanthropy

SCAN of Northern Virginia, Alexandria, VA - \$10,000

(100 WomenStrong) Increased education to adult leaders and teachers to help recognize the signs of sexual abuse in youth

Windy Hill Foundation, Middleburg, VA — \$5,000 (Windy Hill Endowment Fund and Community Endowment) General support to provide safe, decent, and affordable housing to low-income families in Loudoun, Fauquier, and Clarke Counties; and in honor of Middleburg Bank, named the 2013 Loudoun Chamber of Commerce Community Leader

NATURE

Boulder Crest Retreat, Bluemont, VA - \$1,000

(Forward Turn Student Philanthropy Project) To help finance outdoor playground equipment for visitors and veteran families at the Retreat and its work to provide a healing country environment for returning veterans and their families

Continental Divide Trail Coalition, Pine, CO – \$1,000

(**Don and Amy Owen Charitable Fund**) General support for this organization's work to develop volunteers and supporters of this National Scenic Trail

Land Trust of Virginia, Middleburg, VA - \$1,000

(Charles Tiffany Richardson Family Fund) General support for this group that assists landowners with voluntary conservation protection on personal lands



YOUTH & PHILANTHROPY

Forward Turn Youth Grantmakers

In 2013, area high school students joined us to continue their tradition as community philanthropists. Endowment distributions from the S. Murray Rust and Mary H.C. Rust Student Philanthropy Project, and gifts from Middleburg Bank and Dominion Foundation, provided the team with \$5,000 to award to six projects or groups in the community named in this report.

Long-term participants in programs like Forward Turn report a 94% volunteer rate as opposed to other young adults in the same age bracket with a 15% volunteer rate. Participants in Forward Turn programs report a 88% giving rate; as opposed to other young adults in the same age bracket with a 42% givers rate. It's our honor to be part of building future philanthropists.







BUILDING NONPROFIT CAPACITY

With seed support from 100 WomenStrong and in partnership with Loudoun Cares and the Loudoun Chamber of Commerce, we helped to launch an ongoing capacity building workshop series for regional nonprofit staff and leaders, now called the Nonprofit Academy.

More than 200 attendees joined workshops on varied topics offered in 2013: Grant Writing and Grantor Research, Meet the Media, Board Speed Dating *(pictured above)*, Fundamentals of Fundraising, and How to Ask for Money in Person.

Our community nonprofits are part of the essential economic engine that makes our community such a remarkable place to live, work, and play. Building their capacity is an integral part of our work.













INCUBATOR

We serve as an incubator and endowment builder for any number of new ideas. During 2013, we were proudly part of two very different visions.

Middleburg Film Festival

In its debut year, the Festival brought 20 documentary and mainstream films to Loudoun County (winning the 2013 Tourism of the Year Award) using local Middleburg venues at Salamander Resort, The Hill School, Middleburg Community Center and National Sporting Library. Actor Bruce Dern, Composer Mark Isham, and Director Lee Daniels were among notable names that joined the three-day event. The Festival will "spin off" as its own public charity, but will leave behind a permanent endowment to help sponsor workshops and educational opportunities for future filmmakers.



EVENTS

Battleground Blast Golf Tournament

Our community work is supported, in part, through our fall Battleground Blast Golf Tournament Pro/Am that matches amateur golfers with golf Professionals. Two winning teams were entrusted with naming a charity to benefit from a total of \$10,000 in permanent endowment funds with us.

Loudoun Chamber of Commerce Citizen of the Year

We also join forces with the Loudoun Chamber of Commerce during its annual meeting to applaud four Leaders offering outstanding charitable service in our community. Each awardee was asked to recommend a charity of choice to receive a \$1,000 grant from our Community Endowment Fund.



Smashing Walnuts Foundation

Gabriella Miller had a number of goals that crystallized when she was diagnosed with pediatric brain cancer at age nine. One was to start her own foundation to help "crack the cure for childhood cancer" and to raise awareness about meager U.S. funding dedicated to childhood cancer research. We offered an easy, highly costeffective means to fulfill her dream. In July 2013 along with her parents and brother, Gabriella signed a simple three-page document that created the Smashing Walnuts Foundation with us. Her impact was herculean. Gabriella passedaway four months later, leaving behind literally thousands who mourn her loss and continue to make financial gifts to empower her vision.

Gray and Susan Ache – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Hunter Adams – Sharyn's Angels Cancer Fund George and Jane Adamson – Smashing Walnuts James and Monica Anderson – Smashing Walnuts Joseph and Dianne Andruzzi – Smashing Walnuts Howard and Gloria Armfield - Annual Fund, Children &

Families Grants Program, Battleground Blast Pro/Am **Golf Tournament**

Kate Armfield* and Chet Fannon – Annual Fund, Battleground Blast Pro/Am Golf Tournament John and Courtney Arnold – Smashing Walnuts Omer and Melissa Cooper Aru – Smashing Walnuts Jim and Sandra* Atkins – Annual Fund, Battleground Blast Pro/Am Golf Tournament Mark and Barbara Augenblick - Peter M. Howard

Memorial Fund Ara and Patricia Bagdasarian – Smashing Walnuts Frank Baltz - Annual Fund, Children & Families

Grants Program Harold and Barbara Baskin – Smashing Walnuts Carolyn Bass - Sharyn's Angels Cancer Fund

Lee and Zelda Batts – Smashing Walnuts

Cheryl Beach – Smashing Walnuts

Jim and Connie Moore* Behan - Battleground Blast Pro/Am Golf Tournament

Clinch H. Belster, Jr. – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Judith Beltz – Smashing Walnuts

David and Judith Beltz - Smashing Walnuts Joel and Edith Bernstein – Smashing Walnuts

Harry A. Bigley, III – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Andrew* and Jane Bishop - Annual Fund, Battleground Blast Pro/Am Golf Tournament

Bruce and Kumiko Blondin – Smashing Walnuts Robert and Lori Bluni – Smashing Walnuts **Brett and Gina Bogin – Smashing Walnuts** Joe and Deborah Boling - Annual Fund, Children & Families Grants Program, Battleground Blast Pro/Am Golf Tournament

Donna Boone – Smashing Walnuts

Amy Bosserman - 100WS Blue Jean Bling, GiveChoose 2014, 100 Women Strong

Elizabeth Boucher – Smashing Walnuts

Kristina Bouweiri - GiveChoose 2014 The Family of Skippy Boyd – Jim and Betty Herbert Family Fund

in memory of Jim Herbert Sr. Ronald Bradley - Middleburg Film Festival

James and Nancy Branch – Smashing Walnuts

William and Donna Breskin - Sharyn's Angels Cancer Fund Carolyn Bridwell – Smashing Walnuts

Joel and Sheryl Brotman – Smashing Walnuts Magalen Byrant – Annual Fund, Children & Families **Grants Program**

Burt and Charlotte Burdeen – Smashing Walnuts Childs and Elaine* Burden – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr., Battleground Blast Pro/Am Golf Tournament

Sharon Byers – Smashing Walnuts Jeffrey and Susan Cadel – Smashing Walnuts Luis and Carolina Camps – Smashing Walnuts Stanley and Sherri Carmical – Smashing Walnuts John and Eileen Carney – Smashing Walnuts Tanessa Carter – Smashing Walnuts

Karen Carter – Smashing Walnuts

James and Lea Case – Smashing Walnuts

Edith A. Cassidy – Morven Park Charitable Fund

Deborah Cea - Smashing Walnuts

Cynthia Chambers – 100 WomenStrong, GiveChoose 2014

Carleton and Kristine Chambers – Smashing Walnuts

Steve Cherner - Battleground Blast Pro/Am Golf Tournament Jeffrey and Lydia Clark – Smashing Walnuts

Frederick and Sorrell Cohen – Smashing Walnuts

David and Paula Cohn – Smashing Walnuts

Dennis Colome – Smashing Walnuts

Joseph and Kristine Condie – Smashing Walnuts

Michael and Maribeth Cooper - Peter M. Howard Memorial Fund

Robert and Margaret Cordray – Smashing Walnuts

Mary Elizabeth Cornejo – Smashing Walnuts

John A. and Elizabeth Cottrell, Jr. - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Kevin and Vanessa Cowhey – Smashing Walnuts

Teresa Yancy Crane - Frederick L. Spencer Jr. Memorial Fund

Michael and Karen Crane - Annual Fund

Michael and Christina Croll – Smashing Walnuts

Holly Cunningham – 100 WomenStrong

Mark and Elaine Czech – Smashing Walnuts

Nicolino and Kristen D'Agostino – Smashing Walnuts

Jeffrey and Anne Dalke - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Robert and Elaine Davidson – Smashing Walnuts Brad* and Bailey* Davis - Annual Fund, Battleground Blast

Pro/Am Golf Tournament, 100WS Blue Jeans Bling Jean Allen Davis - Jim and Betty Herbert Family Fund in memory

of Jim Herbert Sr. Henry Day - Battleground Blast Pro/Am Golf Tournament Michael and Juliet Deely - Smashing Walnuts

Jayne DeHaan - Sharyn's Angels Cancer Fund

Steve DeLong - Annual Fund

Steven and Maura Dennen – Smashing Walnuts

David and Carol DeVries - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Sheldon and Linda Dim – Smashing Walnuts Robert Dimoff – Smashing Walnuts

Heidi Dodds – Smashing Walnuts

John Donovan* - Annual Fund

Guy and Valerie Dove, III - Battleground Blast Pro/Am

Golf Tournament

Brian and Susan Dowling – Smashing Walnuts

Riley Downing - Smashing Walnuts

Norman Dreyfuss - Battleground Blast Pro/Am Golf Tournament Marsha Drinkard - 100WS Blue Jean Bling

Tom Dungan* - Annual Fund, Economic Development Microenterprise Grants Program

William and Nancy Dunlap - Battleground Blast Pro/Am **Golf Tournament**

Daniel and Francine Dvorkin – Smashing Walnuts Heather Eck – Smashing Walnuts

Julie Egan – Smashing Walnuts

Rob and Michelle Elgin - Battleground Blast Pro/Am Golf Tournament

Robert and Joan Eliot – Annual Fund, Battleground Blast Pro/Am Golf Tournament

Herbert and Joann Epstien – Smashing Walnuts Christopher and Theresa Espinosa – Smashing Walnuts

Rosemarie Evans – Smashing Walnuts

Peter and Gail Fagan – Smashing Walnuts John and Jennifer Falduto – Smashing Walnuts

Mary-Earle Farrell - Smashing Walnuts

Melanie Feltzin – Smashing Walnuts

Denise Ferrari – Smashing Walnuts

Brian Ferrell – Smashing Walnuts

Jay and Linda Ferriero – Smashing Walnuts

Roman Fidrocki – Smashing Walnuts

John G. and Anne Simmons Finley – Jim and Betty Herbert Family

Fund in memory of Jim Herbert Sr.

Jonathan and Melissa Firestone – Smashing Walnuts Sean and Jean Fitzsimmons-Brown – Smashing Walnuts

Russ and Sally Fletcher - Battleground Blast Pro/Am

Golf Tournament

Philip and Nina Flowers – Smashing Walnuts Daniel and Katherine Foley – Smashing Walnuts

Bob Foosaner – Annual Fund, Children & Families Grants Program, Battleground Blast Pro/Am Golf Tournament

Bertha Freed - Sharyn's Angels Cancer Fund

Daniel Freire – Smashing Walnuts

Frank and Daphne Frysiek – Smashing Walnuts

Jeffrey and Stacy Gad — Smashing Walnuts

Llewellyn and Kimberly Galway – Smashing Walnuts Anthony and Maria Gambino – Smashing Walnuts

Joy Lee Gebhard - Annual Fund, Children & Families

Grants Program

Virginia Geller – 100 WomenStrong

Sean and Vivan Gerstle – Smashing Walnuts

Asbury and Alison Gibbes - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

John and Anna Gibney - Smashing Walnuts

Ronald and Beth Glaser – Smashing Walnuts John and Mary Custis Glover - Frederick L. Spencer, Jr.

Memorial Fund

Lynn Goldberg – **Smashing Walnuts**

Stacey and Eliana Goldsamt - Smashing Walnuts Daniel and Cheryl Goldsby – Smashing Walnuts William and Kirsten Gorick – Smashing Walnuts

Elizabeth Gossage – Smashing Walnuts

Alex and Rebekah Green - Battleground Blast Pro/Am

Golf Tournament Carrollton Green, Jr. – Smashing Walnuts

Alla Gregoria – Smashing Walnuts

Kenneth and Robyn Grimsley - Smashing Walnuts

Steve and Nora Grobauer – Smashing Walnuts

Bonny Grosz – 100 WomenStrong

Neal* and Donna Gumbin - Neal and Donna Gumbin Fund Loren and Phyllis Haag – Sharyn's Angels Cancer Fund

James M. Hackman – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

Donna Hackman – Battleground Blast Pro/Am Golf Tournament Norman and Martha Hallowell – Smashing Walnuts

Jordan Halpern – Smashing Walnuts

Robert and Connie Harvey - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

James and Carolyn Hassert – Smashing Walnuts

Ulrike Heberlein – 100 WomenStrong

Paul and Alice Heinz - Smashing Walnuts

Chris and Lina Heiser – Smashing Walnuts Lesley Hepp – Smashing Walnuts

Jim* and Stewart Herbert, Jr. – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr., Annual Fund Battleground

James and Elizabeth Herbert, Sr. – Jim and Betty Herbert Family Fund

Marlene Herschander – Smashing Walnuts

Laura Higbee – Smashing Walnuts

Blast Pro/Am Golf Tournament

Philippa Hindman – Sharyn's Angels Cancer Fund

Susan Hirsch - Sharyn's Angels Cancer Fund

Daryl Hoffman – Smashing Walnuts

Linda Holtslander – 100WS Blue Jean Bling

Mark and Tamara Homolka – Smashing Walnuts

Euginie Hopkins – Smashing Walnuts

Terrence and Regina Horn – Smashing Walnuts

Martin Horn – Sharyn's Angels Cancer Fund

Eleanor Howard - Peter M. Howard Memorial Fund in Memory of Peter M. Howard

Grants Program

Santa Iacono – Smashing Walnuts **Barry and Lois Jacobs – Smashing Walnuts**

William S. Janes – Annual Fund and Children & Families

Ernest Hueter - Annual Fund, Children & Families

Grants Program

Martin and Tiffany Jensen – Smashing Walnuts

Sheila Johnson – Middleburg Film Festival

Brian and Jennifer Johnson – Smashing Walnuts

Virginia Johnson – Smashing Walnuts

Timothy Johnson and Carole Smarth – Smashing Walnuts Merritt* and Jane Jones - 100 WomenStrong, GiveChoose 2014,

Battleground Blast Pro/Am Golf Tournament, Annual Fund, Children & Families Grants Program

Leslie and Laurie Joughin, III – Smashing Walnuts

Surinder and Neena Kalra — Smashing Walnuts

Jeffery and Erin Kaplan – Smashing Walnuts

Leana Katz - 100 WomenStrong, 100 WomenStrong Blue Jeans

Bling, Smashing Walnuts

Howard and Linda Katz – Smashing Walnuts

Stephen and Kait Kemph, Jr. – Smashing Walnuts

Joseph Kenney – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

L. Howard Kerns - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.

John E. and Lori Kimball - Battleground Blast Pro/Am Golf Tournament Pro/Am, Smashing Walnuts

Kenneth and Paula Kipperman – Smashing Walnuts

David Kleinman – Sharyn's Angels Cancer Fund

William and Ellen Kluth – Smashing Walnuts

William and Julie Kluth – Smashing Walnuts

Kerry and Vicki Knickerbocker – Smashing Walnuts

Mildred Knowlton – Jim and Betty Herbert Family Fund in

memory of Jim Herbert Sr. JR and RC Korff - Smashing Walnuts

Ronald Kozil - Smashing Walnuts

Shelley Kramer – Sharyn's Angels Cancer Fund

Kurt Krause – 100WS Blue Jean Bling

Michael and Karen Krei – Annual Fund, Children & Families **Grants Program**

Jay and Jennifer Broadman Kuglar – Smashing Walnuts Randy and Terri Minchew - 100 WomenStrong, Smashing Walnuts, Schuyler Richardson* - Annual Fund and Children & Families Grants Program, Battleground Blast Pro/Am Golf Tournament Joanne Kunz - Annual Fund GiveChoose 2014 Wayne and Geri-Jane Riskin - Smashing Walnuts Beth Lam - Smashing Walnuts Joan T. Moore – Jim and Betty Herbert Family Fund in memory of Steve and Suanne Lamb - Battleground Blast Pro/Am Jim Herbert Sr. Lewis and Ellyn Robinson – Smashing Walnuts Golf Tournament **Jenifer Morin – Smashing Walnuts** Catherine D. Romano - 100 WomenStrong **Brett and Gloria Lammers – Smashing Walnuts** Dane Morita - Smashing Walnuts Russell and Norma Rooney – Jim and Betty Herbert Family Fund **Edith Moroney** - Smashing Walnuts Vito and Janette Lanciloti - Smashing Walnuts in memory of Jim Herbert Sr. Will and Kirsten* Langhorne - 100 WomenStrong, Kenneth and Abby Moulton - Smashing Walnuts **Gregory and Amy Rosales – Smashing Walnuts** 100 WS Blue Jean Bling, GiveChoose 2014, Battleground Katherine Ann Mullins – Smashing Walnuts Robert Ross, Jr. – Smashing Walnuts Blast Pro/Am Golf Tournament, Annual Fund, Children & Laurence Murphy - Sharyn's Angels Cancer Fund Getty Rothenberg - Sharyn's Angels Cancer Fund Robert and Debbie Murphy - Smashing Walnuts Ron and Olivia Rothstein – Smashing Walnuts Families Grants Program The Laughlin Family – Smashing Walnuts Dana Nachajski – Smashing Walnuts **Donald and Diane Roubitcheck – Smashing Walnuts** Eli, Ishai and Rachel Lauren-Bernstein - Sharyn's Angels Cancer Fund Annette M. Nader – 100 WomenStrong Lynn Rubin - 100 WomenStrong, 100 WS Blue Jean Bling **Kevin and Kelly Lawrence – Smashing Walnuts** Mark and Marilyn Nataupsky – Smashing Walnuts John* and Peggy Rust - Battleground Blast Pro/Am Cindy Lee - 100 WomenStrong Lawrence and Carol Neimark – Smashing Walnuts Golf Tournament Ted and Lynn Leonsis – Middleburg Film Festival **Douglas Nelms – Smashing Walnuts** Edward and Katarina Ryan - Battleground Blast Pro/Am Stephen and Mona Lida - Smashing Walnuts Dean and Jaynine Nelson - Sharyn's Angels Cancer Fund

Linda Newton - Annual Fund, Children & Families Grants Program

Tom* and Ann Northrup – Annual Fund, Jim and Betty Herbert

Don and Amy Owen - Don and Amy Owen Charitable Fund, Jim

Acadia Owen – Battleground Blast Pro/Am Golf Tournament

and Betty Herbert Family Fund in memory of Jim Herbert Sr.,

Battleground Blast Pro/Am Golf Tournament, GiveChoose 2014

Maria Palmer - Jim and Betty Herbert Family Fund in memory of

Family Fund in memory of Jim Herbert Sr.

John and Jennie O'Sullivan – Smashing Walnuts

James and Britt Palmer – Smashing Walnuts

Dennis and Karen Parks – Smashing Walnuts William and Anne Paschen – Smashing Walnuts

Frank and Carrie Pedote – Smashing Walnuts

Kathryn Pezza Temple – Smashing Walnuts

Daniel and Tina Pope – Smashing Walnuts

Jerome and Iris Price – Smashing Walnuts

Sharon Ragland – 100WS Blue Jean Bling

Nancy Ramsay – Smashing Walnuts

Joseph Rares – Smashing Walnuts

Kenneth Reid – Annual Fund

Golf Tournament

Ronald and Robyn Pretzie – Smashing Walnuts

Michael and Sarah Ragozin – Smashing Walnuts

Mark and Margaret Rask - Smashing Walnuts

Simon and Melissa Reese – Smashing Walnuts

Scott and Carolyn Reishus – Smashing Walnuts

Patrick and Barbara Rhodes - Battleground Blast Pro/Am

David and Anita Rentz - Smashing Walnuts

Lewis Parker - Willowcroft Science Endowment

Micheal and Tonja Pastorelle – Smashing Walnuts

Christopher Patusky – Annual Fund, Children & Families

Peter Pegg and Sandi Young - Battleground Blast Pro/Am

Michael and Jeanette Petite - Battleground Blast Pro/Am

Kent and Martha Petrie - Peter M. Howard Memorial Fund

Lewis Pollard – Battleground Blast Pro/Am Golf Tournament

Wayne Propst - Jim and Betty Herbert Family Fund in memory

Bradley Quin - Annual Fund, Children & Families Grants Program

Stephanie Place - 100 WomenStrong, 100 WomenStrong

Grady O'Rear – 100WS Blue Jean Bling

Jim Herbert Sr.

Grants Program

Golf Tournament

Golf Tournament

Blue Jean Bling

of Jim Herbert Sr.

Mike Perez – Smashing Walnuts

Dell and Sophiann Nunaley, III - Smashing Walnuts

Golf Tournament David and Sarah Rychley - Smashing Walnuts Mario and Laura Sacco – Smashing Walnuts Carolyn Saffer - Annual Fund Marilyn Saltiel - Smashing Walnuts **Sharon Samuels – Smashing Walnuts** Michael and Lisa Samuels - Smashing Walnuts Tammy Sankner – Smashing Walnuts Roger W. Sant - Middleburg Film Festival Anthony and Christine Scalzitti – Smashing Walnuts Cindy Schaufeld - 100 WomenStrong Bobbi Schaufeld - 100 WomenStrong, 100WS Blue Jean Bling, Annual Fund and Children & Families Grants Program Karen Schaufeld – 100 WomenStrong, 100 WS Blue Jean Bling Diane Jackson and Connie Schnoor – Smashing Walnuts **Eric and Leigh Schoener – Smashing Walnuts Leonard Schreiber – Smashing Walnuts** Florence Segal - Sharyn's Angels Cancer Fund David and Michelle Serigne – Smashing Walnuts Amir Shamiri and Mari Monserrate – Smashing Walnuts David and Hannah Shapiro – Smashing Walnuts Mary Ann Sheehan - Sharyn's Angels Cancer Fund Alon and Debra Shemesh - Smashing Walnuts Jed Shilling - Annual Fund **Steve and Sandra Shipp – Smashing Walnuts Denise Shuler – Smashing Walnuts** Sid and Peggy Silver - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr. **Scott Silverman – Smashing Walnuts** Jeffrey and Lauretta Skigen - Smashing Walnuts Jennette Skinner, Deming Herbert, Carlyle Herbert Dorrah – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr. Richard and Susan Skor – Smashing Walnuts David and Amy Smith - Smashing Walnuts William F. and Pauline M. Smith – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr. James and Silvia Souza – Smashing Walnuts Latisha Spaulding – Smashing Walnuts Charles Spiro – Smashing Walnuts Michael and Cathleen Spisa – Smashing Walnuts Richard and Diane Squires - Smashing Walnuts Susan Jane Stack - Annual Fund Steven and Deborah Steinfeld – Smashing Walnuts **Eric and Catherine Steinorth – Smashing Walnuts** Glenn and Lisa Stern - Smashing Walnuts Ursula Stevens - Battleground Blast Pro/Am Golf Tournament **Howard and Anita Stoller** - Smashing Walnuts Scott and Stepheanie Feltzin Stoloff - Smashing Walnuts Martin Stonikas – Smashing Walnuts

Jon and Patricia* Stout - Annual Fund, Battleground Blast Pro/Am Golf Tournament Terry and Jolene Stuit – Smashing Walnuts Lee Styles - 100 WomenStrong Boyd and Marion Sullivan - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr. **Valerie Swan – Smashing Walnuts Stephen Swart – Smashing Walnuts Benjamin Swartz – Smashing Walnuts** Steven and Eileen Taeyaerts – Smashing Walnuts Janet Tamassia – Smashing Walnuts Edmund and Mary Taylor - Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr. **David and Marie Taylor – Smashing Walnuts** R. Jim Thompson – Battleground Blast Pro/Am Golf Tournament Thomas and Yvonne Tierney – Smashing Walnuts Scott and Anna Toney – Smashing Walnuts Jane Torman – Smashing Walnuts Jordon and Alice Trafimow – Smashing Walnuts **Susan Trench – Smashing Walnuts** Jim Treptow - Battleground Blast Pro/Am Golf Tournament William Trott - Smashing Walnuts **Erin Tulk – Smashing Walnuts** Mary Twiss - Annual Fund, Children & Families Grants Program Jordon and Barbara Uditsky – Smashing Walnuts Daniel and Arlene Uditsky – Smashing Walnuts **Christopher and Maryanne Valleau – Smashing Walnuts** Bo and Deadria Van Metre - Annual Fund Stefanos and Deborah Venable – Smashing Walnuts **Derek and Shirley Vestal – Smashing Walnuts** Lance and Heather Walker – Smashing Walnuts Steven and Amy Warner - Smashing Walnuts Judy Washburn - Windy Hill Endowment Fund Neil and Michelle Waterman – Smashing Walnuts E. Hughes and Susan* Webb - Peter M. Howard Memorial Fund, Annual Fund and Children & Families Grants Program, 100WomenStrong, Battleground Blast Pro/Am Golf Tournament Ben* and Tara Wegdam – Economic Development Microenterprise **Grants Program** Mark and Vanya Weglarz - Smashing Walnuts Lee and Gita Weintraub – Smashing Walnuts Robert Schreiber and Jill Weiss* – Smashing Walnuts Adam Weissman – Smashing Walnuts Michael and Sharon Wells - Smashing Walnuts John R. and Nancy West - Battleground Blast Pro/Am **Golf Tournament** Henry and Celeste Wheelwright - Annual Fund, Children & Families Grants Program Caryl White - 100WS Blue Jean Bling Hans and Janet Widnaier – Smashing Walnuts Nancy Williams – Smashing Walnuts Alan and Sandra Winter – Smashing Walnuts Marshall Wishnack - Sharyn's Angels Cancer Fund J. Alexander Withers – Annual Fund Darren and Lisa Wolner – Smashing Walnuts David and Rachel Wood – Smashing Walnuts Amanda Woodward – Smashing Walnuts Christopher and Amber Wooten – Smashing Walnuts Scott and Nicole Wyllie – Smashing Walnuts **Sheryl Yates – Smashing Walnuts Christopher and Tamara Yoder – Smashing Walnuts** Linda Youngetob – 100 WomenStrong Michael and Stacy Zimmerman – Smashing Walnuts Michael and Michele Zuckerman – Smashing Walnuts

Lydia Mahan - Annual Fund, Children & Families Grants Program Mary Ellen Mahoney – Smashing Walnuts Harold and Sandra Malin - Smashing Walnuts Dario and Wendy Thompson Marquez - Middleburg Film Festival, 100 WomenStrong Jessica Marquis - 100 WomenStrong Jacqueline B. Mars - Middleburg Film Festival James and Wendeline Marshall - Smashing Walnuts **Deniele Martinez – Smashing Walnuts** Melissa Chelsea Marvan – Smashing Walnuts Margaret Matthews – Smashing Walnuts Damaris Mayen — Smashing Walnuts Carolyn McCarthy – Smashing Walnuts John McCarthy – Smashing Walnuts James and Rebecca McDermott - 100 WomenStrong. 100 WS Blue Jeans Bling, GiveChoose 2014, Economic Development Microenterprise Grants Program, Smashing Walnuts Patsy McFillen – Smashing Walnuts Patricia McNeal - Smashing Walnuts Corey and Jenny McQuade – Smashing Walnuts Chad and Erin McQuade — Smashing Walnuts Jerilynn McSorley – Smashing Walnuts Andrea McSorley LLC - Smashing Walnuts Peter and Elizabeth Meyer – Smashing Walnuts

Cesar and Pamela Lindo – Smashing Walnuts

Madelyn Lorber – Smashing Walnuts

Pllar Lorca – 100WS Blue Jean Bling

Alyssa Love – Smashing Walnuts

Ellen Lowry – Smashing Walnuts

Golf Tournament

Jeans Bling

of Jim Herbert Sr.

Trowbridge* and Margaret* Littleton - Battleground Blast Pro/Am

Treavor Lord – Annual Fund, Children & Families Grants Program

Shari Lore – Annual Fund, Children & Families Grants Program

Janet Lyman - 100 WomenStrong, 100 WomenStrong Blue

Charles and Mary Mackall, Jr. – Jim and Betty Herbert Family

Ann MacLeod – Jim and Betty Herbert Family Fund in memory

Terrance and Diane Lynch - Smashing Walnuts

Fund in memory of Jim Herbert Sr.

Golf Tournament

Andi Michael - 100 WomenStrong

Pam Gitlin, and Bobbi Jacobs

Shirta Ita Milgrom - Sharyn's Angels Cancer Fund

James and Deborah Mills - Battleground Blast Pro/Am

Beverly Miller - Smashing Walnuts in memory of Ann Shafkowitz,

Micheal and Kim Mill - Smashing Walnuts

Mark and Ellyn Miller – Smashing Walnuts

CORPORATE, ORGANIZATIONAL, & FOUNDATION PHILANTHROPISTS

Dominion Foundation – Forward Turn and the S. Murray Rust and Mary H.C. Rust Student Philanthropy Project AH&T Insurance – Battleground Blast Pro/Am Golf Tournament

America's Charities Exxon Mobil Match — Smashing Walnuts
Apex Gynmastics Inc. — Smashing Walnuts
Ashburn Library Advisory Board — Smashing Walnuts
Backflow Technology LLC — Annual Fund, Children &
Families Grants Program

Bank of America Charitable Foundation Matching Gift
Program – Morven Park Charitable Fund
BB&T – Battleground Blast Pro/Am Golf Tournament
BCT Mortgage & Loan – Annual Fund, Children & Families
Grants Program

Bid20wn Auction — Battleground Blast Pro/Am Golf Tournament

Blackthorn Inn & Restaurant – Battleground Blast Pro/Am Golf Tournament

Bowles Rice Attorneys at Law – Annual Fund in-kind legal services

Braun Film and Video Inc – 100 WomenStrong
BSR, Inc.– Battleground Blast Pro/Am Golf Tournament
Buffalo Wild Wings – Smashing Walnuts
Bullock & Associates, P.C. – Annual Fund, Children &
Families Grants Program

Carl M. Freeman Foundation – Middleburg Film Festival
CJ Consulting, LLC – Smashing Walnuts
Coca-Cola Company – Middleburg Film Festival
Community Foundation National Capital Region Reginald
Van Lee Foundation – Middleburg Film Festival
Jason and Tanya Nizialek Fund of the Community

Foundation of New Jersey – Smashing Walnuts
Concept Solutions – Smashing Walnuts
Countryside Elementary School – Smashing Walnuts
Crème de la Crème Imports LLC – Annual Fund
Dattilo & Hall – Sharyn's Angels Cancer Fund
Dealeron, Inc. – Smashing Walnuts
Dell Your Cause LLC – Smashing Walnuts
Dagmar Cosby, Artist – Battleground Blast Pro/Am

Diane & Michael Canney Foundation – Smashing Walnuts
Duchessa – Annual Fund, Battleground Blast Pro/Am

Golf Tournament

Golf Tournament

DunlapWeaver PLLC – GiveChoose 2014
Elmhurst Youth Baseball League – Smashing Walnuts
Erdle Foundation – Smashing Walnuts

Evergreen Country Club — Battleground Blast Pro/Am Golf Tournament

Fab & Fit LLC — Smashing Walnuts
Famous Daves of America — Smashing Walnuts

Ferrari & Maserati of Washington Sterling – Middleburg
Film Festival

Footprints LLC - GiveChoose 2014

FORCE Events & Direct Marketing, LLC – Smashing Walnuts Frank Mangano Foundation – Middleburg Film Festival,

Annual Fund and Children's & Families Grants Program
Goodman & Associates, LLC – GiveChoose 2014
Happy Soul Yoga – Smashing Walnuts
Hastening Design Studio – Battleground Blast Pro/Am

Golf Tournament
Highcliffe Clothiers – Battleground Blast Pro/Am

Golf Tournament

Hogback Mountain Farm, LLC on behalf of Kristi Huber – 100 WomenStrong

Home Farm Store — Battleground Blast Pro/Am Golf Tournament

ImpactAssets Beriss Carlson Giving Fund –
Smashing Walnuts

Incapsulate, LLC on behalf of Sonali Batish— 100 WomenStrong

Seen2BScene – Battleground Blast Pro/Am Golf Tournament

John W. Tolbert Elementary PTA – Smashing Walnuts
JP Events & Consulting – Middleburg Film Festival
JP Morgan – Middleburg Film Festival

Julien's Cafe & Restaurant - Battleground Blast Pro/Am Golf Tournament

Just Right Jewels, LLC – Smashing Walnuts
Kaplan DeVrieds, Inc – Jim and Betty Herbert Family Fund
in memory of Jim Herbert Sr.

Kettermans Jewelers, Inc. – Smashing Walnuts
Latin Viking Entertainment – Middleburg Film Festival
Leesburg Veterinary Specialists, LLC – Smashing Walnuts
Legacy Capital Management – Smashing Walnuts
Long & Foster Real Estate Charles Town, WV –

Smashing Walnuts

Loudoun Cares - Nonprofit Academy
Healthworks - 100WS Blue Jean Bling
Loudoun Convention & Visitors Association - Middleburg
Film Festival

Loudoun Country Day School — Smashing Walnuts
Loudoun County Chamber of Commerce — GiveChoose 2014

Kirk Lucas Golf at The Farm – Battleground Blast Pro/Am Golf Tournament

John and Mary McAdams – Smashing Walnuts
McGraw Foundation – Annual Fund

Middleburg Bank – Middleburg Film Festival, Forward
Turn and the S. Murray Rust and Mary H.C. Rust Student
Philanthropy Project

Midnight Spaghetti Productions – Smashing Walnuts
Mitchell & Co., P.C. CPA – GiveChoose 2014, Annual Fund
Monte' Jewelry – Battleground Blast Pro/Am
Golf Tournament

Morgan Stanley Smith Barney, LLC – Middleburg Film Festival

N.E.W. Charitable Foundation on behalf of Terri Feely – 100 WomenStrong

The Barns Fund of New York Community Trust on behalf of Dorry Kee – 100 WomenStrong

NOVEC - Community Endowment and Annual Fund
O. Leland Mahan, P.C - GiveChoose 2014

O'Shaughnessy Hurst Memorial Foundation on behalf of Deborah Piland – 100 WomenStrong

Oal Foundation – Smashing Walnuts

Optometric Associates P.C. – Sharyn's Angels Cancer Fund Party Potpourri – Smashing Walnuts

Progressive Printing – Annual Fund

Push Design, Inc. – Smashing Walnuts

RBC Wealth Management — Peter M. Howard Memorial Fund Red Fox Inn — Battleground Blast Pro/Am Golf Tournament Reston Limousine — Battleground Blast Pro/Am

Golf Tournament

Richard A. Heisler Insurance Agency — Smashing Walnuts Richard Allen Clothing — Battleground Blast Pro/Am Golf Tournament

Ridge Capital Partners— Battleground Blast Pro/Am Golf Tournament

Brett Johnson Collection — Middleburg Film Festival Rusty's Fire Place & Chimney — Battleground Blast Pro/Am Golf Tournament

Salamander Farms – Middleburg Film Festival
Sanford C. Bernstein & Co. LLC – Smashing Walnuts
Schaufeld Family Foundation – All Ages Read Together
Endowment Fund

Lawrence and Debra Jett – Jim and Betty Herbert Family Fund in memory of Jim Herbert Sr.
Sci-FACT! – Smashing Walnuts

Senior Solutions Home Health Care, LLC – Smashing Walnuts

Smithsonian Udvar-Hazy Center National Air & Space
Museum — Battleground Blast Pro/Am Golf Tournament
Herren Contruction — Sharyn's Angels Cancer Fund
Tamara L. Harris Foundation — Middleburg Film Festival
Telos Corporation on behalf of Michele Nakazawa —
100 WomenStrong

The Arthur Vining Davis Foundation on behalf of Dorry Kee – 100 WomenStrong

The Fox's Den Tavern — Battleground Blast Pro/Am Golf Tournament

The Fun Shop, Inc. — Battleground Blast Pro/Am
Golf Tournament

The Mody Foundation – Middleburg Film Festival
The Pampered Chef – Smashing Walnuts
The Restaurant at Patowmack Farm – Smashing Walnuts
The Rust Foundation – S. Murray Rust and Mary H.C. Rust
Student Philanthropy Project

The Shaggy Ram – Battleground Blast Pro/Am Golf Tournament

Three Crowns – Battleground Blast Pro/Am Golf Tournament

Toth Financial Advisory Corporation — GiveChoose 2014
Tri-County Feeds, Fashions, Finds — Battleground Blast
Pro/Am Golf Tournament

Ultrasound Associates — Smashing Walnuts
Upper Crust of Middleburg — Annual Fund, Children &
Families Grants Program

Vaughan, Fincher & Sotelo, PC – Annual Fund Verizon Matching Gift Program – Smashing Walnuts Virginia Tourism Board – Middleburg Film Festival Wasserman Foundation – Battleground Blast Pro/Am Golf Tournament

David Williams, Artist – Battleground Blast Pro/Am Golf Tournament

Wiseman & Associates - GiveChoose 2014

Our apologies for any listing omitted or incorrectly stated. We make every effort to accurately reflect our donors. Please contact us so we may correct our records.

2013 SUMMARY FINANCIAL REVIEW

Mitchell & Co., P.C. Certified Public Accountants, issued an unqualified opinion on our financial review ended December 31, 2013. For a full copy, please contact us at **(540) 687-5223** or aowen@cfinfc.org.

ASSETS

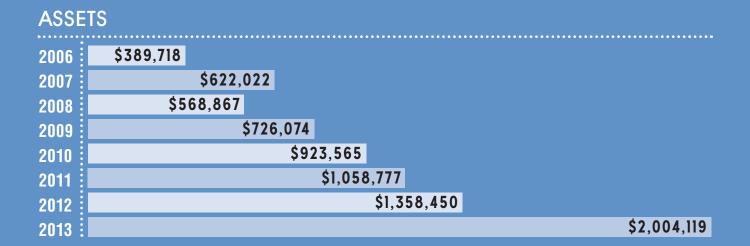
ASSEIS	
Cash and Cash Equivalents	\$873,213
Gifts or Grants Receivable	\$5,000
Investments	\$1,123,186
Other	\$2,720
Total Assets	\$2,004,119
REVENUES	
Contributions and Events	\$1,214,387
Investment Income	\$40,580
Gains on Investments	\$89,403
Total Revenues	\$1,344,370
GRANTS AND EXPENSES	
Charitable Grants	\$601,713
Less Grants From Agency Endowment Funds	-\$4,500
Total Grants and Expenses	\$597,213
Change in Net Assets	\$573,870
Net Assets at Beginning of Year	\$1,028,152
Net Assets at End of Year	\$1,602,022
ENDOWMENT FUNDS BY TYPE	
Unrestricted Community Endowment	\$38,457
Agency Endowment	
Designated Endowment	
Field-of-Interest Endowment	

Donor-Advised Endowment......\$142,787

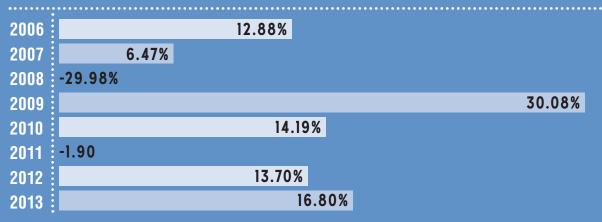
Acorn Funds & Unrestricted Funds not Designated\$202,235

2013 FINANCIAL SNAPSHOT

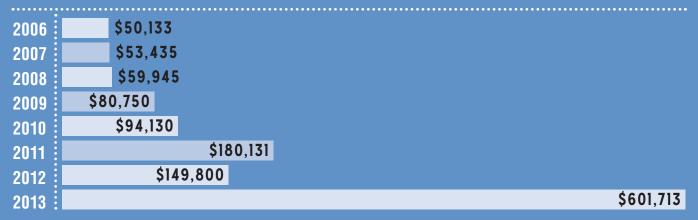
Donors who establish funds with the Community Foundation of Loudoun and Northern Fauquier Counties enjoy superior tax savings, investment diversification, and extraordinarily low administrative fees.



INVESTMENT RATE OF RETURN



TOTAL GRANTS



A COMMUNITY SNAPSHOT

LOUDOUN & FAUQUIER COUNTIES



Of the households in our service footprint, between 20% to 25% depend on Supplemental Nutrition Assistance Program (SNAP).



Between 17%-25% of children in area schools meet requirements for free or reduced lunch.



More than **5,570** people relied on the services of **Free Clinics**.

Local philanthropy is essential to a vibrant, healthy community. You can touch it, track it, and see it. We hope you partake in it and the Community Foundation for Loudoun and Northern Fauquier Counties.

NONPROFITS STATEWIDE



Nonprofit workers and full-time equivalent volunteers represent the **third largest** employer among all Virginia industries.

Virginia's nonprofits steward \$78 Billion in Assets, Generate \$39.2 Billion in Revenue & Expend \$37.9 Billion.

That's \$4,725 per capita in the State

Support of our nonprofits community touches lives in essential and critical ways. Philanthropy and the charities it fuels is an integral part of our economy, workforce, and community health.

COMMUNITY FOUNDATION FOR LOUDOUN AND NORTHERN FAUQUIER COUNTIES

(540) 687-5223 CFLNFC.org